

2025-2028 Financial Plan

MEGA's Board of Directors adopts an annual budget and maintains a rolling four-year financial plan to guide the organization's fiscal planning. The table below presents 2025 actual results alongside budgeted and projected results for 2026 through 2028.

	2025	2026	2027	2028
Beginning Balance	\$538,892	\$706,552	\$673,682	\$643,409
Revenues				
Electric	\$643,469	\$630,629	\$649,548	\$669,034
Natural Gas	\$163,463	\$151,880	\$156,436	\$161,129
Community Solar	\$111,954	\$40,000	\$41,200	\$42,436
Hydro Projects	\$12,690	\$16,000	\$16,480	\$16,974
Investment Revenue	\$18,522	\$20,000	\$20,600	\$21,218
Marketing Revenue	\$12,500	\$20,000	\$20,000	\$20,000
Total Revenues	\$962,598	\$878,509	\$904,264	\$930,791
Contracted Expenses				
Energy Next	\$465,790	\$419,254	\$431,832	\$444,787
NYSAC	\$110,000	\$110,000	\$110,000	\$110,000
Accounting	\$20,725	\$25,000	\$25,750	\$26,523
Consulting	\$15,446	\$10,000	\$10,300	\$10,609
Legal	\$4,414	\$10,000	\$10,300	\$10,609
PSC Registration	\$500	\$500	\$500	\$500
Exempt Organization Tax	\$600	\$500	\$515	\$530
Special Projects	\$9,063	\$10,000	\$10,300	\$10,609
Total Contracted Expenses	\$626,538	\$585,254	\$599,497	\$614,167
Other Expenses				
Total Advertising & Promotion	\$33,640	\$40,000	\$41,200	\$42,436
Total General Office	\$18,113	\$31,000	\$31,930	\$32,888
Total Meetings	\$7,481	\$15,000	\$15,450	\$15,914
Total Personnel	\$109,163	\$240,125	\$247,060	\$254,472
Total Expenses	\$794,935	\$911,379	\$935,137	\$959,877
Annual Surplus/Deficit	\$167,660	(\$32,870)	(\$30,273)	(\$29,086)
Ending Balance	\$706,552	\$673,682	\$643,409	\$614,323

Note: 2025 reported surplus is \$3 below total revenues less total expenses; the reported \$167,600 is used for balance roll-forward