



A Local Development Corporation
MEGAenergy.org

Municipal Electric and Gas Alliance
P.O. Box 181
Delmar, NY 12054

Minutes

MEGA Board of Directors Meeting

Sunday, March 15, 2026

Board Member Attendees: Mark Taylor, Shelley Stein, Terri Ross, James Genovese, Kim Kinblom, Crystal Abers, Robert Wood, Jack Welch, Steve Wilson, Vincent Napoli, Scott Kolzynski

Staff and Partner Attendees: Mark LaVigne, Kenji Salinas, Alex Regan (NYSAC), Aleks Urosevic (Priority Power), David Wiers (Priority Power), David Weakley (Priority Power)

Recap of Motions

Motion	Made	Second	Vote
Approval of Minutes	Stein	Ross	Accepted
Slate of Officers	Kinblom	Genovese	Accepted
Adjournment	Abers	Stein	Accepted

Chairman's Report

Mark Taylor called the meeting to order at 12:10 p.m.

Mark Taylor reviewed the agenda and asked if any board members had conflicts of interest to report based on the agenda; none were reported.

Mark then asked for a motion to accept the minutes from the board's December 12, 2025, meeting. Acceptance of the minutes was moved by Shelley Stein and seconded by Terri Ross. The minutes were approved.

Mark appointed board members to sit on the MEGA committees set out in our bylaws, including the following.

Audit Committee

- Bob Wood – Chair
- Terri Ross

- Governance
 - Shelley Stein – Chair
 - Kim Kinblom
- Search / Candidates
 - James Genovese
 - Steve Wilson
 - Vince Napoli
 - Jack Welch

Mark Taylor presented the board of directors with an update on the negotiations between MEGA and Priority Power as our technical consultant. The current agreement ends at the end of October. The agreement has been reviewed by MEGA counsel Carrie Pollack and is now being reviewed by attorneys from Priority Power.

Mark Taylor then provided an analysis of the fourth-quarter royalty payments and energy use, presenting the strong position that the MEGA continues to be in. As he ended his organizational update, he asked members to complete their conflict-of-interest forms and sexual harassment training as per MEGA's Policy Manual.

Mark T. then introduced Ruthie DeWitt, Director of State Affairs for the Solar Energy Industries Association, who made a presentation on the state of solar energy projects in the state of New York. Ruthie then answered a series of questions from some of the board members

When Ruthie finished her presentation, Mark Taylor thanked her for attending the meeting and addressing the board.

Executive Director's Report (Operations, Scholarship, State Budget/Legislative Update)

Operational Update

Mark LaVigne provided the Board with an operational update tied to MEGA's mission of securing competitive electricity and natural gas pricing for members while providing budget stability in a volatile market. He reiterated the organization's strategic goals, including retaining and growing the customer base, strengthening engagement with members and partners, building a supportive organizational structure, and fostering a positive working environment for the Board. The update also highlighted recent outreach and visibility efforts, including participation in association events, direct meetings with municipalities and counties, a webinar partnership, and the launch of a new podcast.

The executive director reported that MEGA currently serves 246 accounts and is tracking growth through both membership and revenue, with a 2026 goal of adding 20

new local governments, schools, or special districts. Marketing efforts have included three mail campaigns and have already generated eight pricing authorization forms since January. The update also emphasized the importance of partnerships, especially with Priority Power, Constellation, NRG, NYSAC, and state energy-related agencies, as these relationships support renewals, market education, policy coordination, and member service.

The report to the board noted continued progress in strengthening MEGA's internal capacity and governance. A new staff member, Kenji Salinas, joined in January and is contributing to marketing, communications, and digital outreach. The Executive Director also reported that MEGA's standard operating procedures are included in the board binder and that the organization is transitioning banking operations to NBT Bank. Finally, Mark LaVigne reviewed recent and upcoming Board activity, including the February election of the 2026 Board and the scheduled meetings for the remainder of the year.

Scholarship Update

Kenji Salinas presented an update on the second year of MEGA's annual scholarship program and outlined plans to continue investing MEGA revenue back into member communities. It reviewed the success of the first year, when three \$3,000 scholarships were awarded, and presented options for this year's awards: either two \$5,000 scholarships or three \$3,000 scholarships. The memo also summarized applicant eligibility requirements, including residency or school attendance within a MEGA member community, academic performance, and intended study in STEM or public policy at a New York State college or university. In addition, it described the required application materials and the proposed outreach, review, and selection timeline leading up to the June board meeting and final scholarship announcement.

State Legislative/Budget Update

NYSAC Legislative Director Alex Regan presented an update on major New York State energy policy developments for spring 2026, highlighting Governor Hochul's push to amend the Climate Leadership and Community Protection Act through the state budget due to cost, timing, and implementation concerns, while facing significant legislative and environmental opposition. She also described a broader shift in the 2026 legislative session toward energy affordability, reflected in competing state budget proposals on ratepayer relief, clean energy investments, the Sustainable Future Program, the Environmental Protection Fund, and incentives for energy efficiency and clean transportation. She also introduced the planned NYSAC Energy Siting and Farmland Protection Summit, which followed the MEGA meeting. All MEGA board members were invited to the Summit, which was designed to gather input to shape policy recommendations related to renewable energy siting, farmland protection, and local

government needs.

Treasurer's Report

Bob Wood reported MEGA's 2025 year-end financial report, including the final quarter royalty report provided by Priority Power Management (PPM).

Consultants' Report

Market Update and Outlook. Aleks Urosevic presented a market update, focused on the fourth quarter of 2025 and the first quarter of 2026, and how it impacted the program and MEGA member local governments and school districts. He addressed how the storms and cold weather impacted natural gas usage and costs, and how that correlated to high electricity prices.

Adjournment

Crystal Abers made a motion to adjourn. It was seconded by Shelley Stein and it was carried by the members.