

	2019-2020 Adopted Budget	Actual Expenses - Thru March 31, 2019	Calendar Year 2020 Proposed Budget
Income			
Unrealized Gain	3,000	0	0
Shared Marketing - EnergyNext	12,500	12,500	6,000
Shared Marketing - NYSAC	6,250	4,688	0
Approp. of Fund Balance	69,929	0	0
4999 - Interest Income	3,000	0	0
Royalties			
Electric/Natural Gas	610,000	607,357	605,929
CCA	77,255	77,862	120,000
CNG		0	0
Demand Response	100	97	0
Hydro	48,290	11,362	5,000
Solar	0	0	0
Total Income	830,324	713,866	736,929
Expense			
Memorials	0	0	0
Advertising and Promotion	25,000	11,146	12,000
Board Meetings	10,000	6,760	3,500
Annual Meeting	5,000	2,765	0
Membership	0	0	0
Travel	12,000	8,211	4,000
Depreciation	0	0	0
Web Management	4,000	2,678	3,000
D/O Ins.	10,000	9,407	10,000
Equipment	1,000	1,549	1,300
Telephone	2,500	2,044	2,800
Storage	2,500	2,450	2,500
Postage	500	375	500
Supplies	1,000	1,222	1,300
Staff Salaries	168,300	166,879	116,815
Payroll Taxes	15,000	13,192	9,561
Payroll Fees	2,000	1,642	1,200
Comp/Dis/BOP	2,000	1,159	2,000
Special Projects	58,121	49,561	82,500
Data Security	10,143	11,656	6,000
Aggregate Data	4,525	5,549	6,000
Accounting	9,500	9,729	11,000
NYSAC	116,412	99,625	87,849
Energy Next, Inc.	367,823	348,339	365,465
Adjustment		0	0
Unrealized Loss	3,000	0	0
Total Expense	830,324	755,938	729,290
Net Income	0	(42,072)	7,640