



A Local Development Corporation

P.O. Box 88  
Ithaca, New York 14851

518.306.1996  
[www.megaenergy.org](http://www.megaenergy.org)

## MEETING MINUTES

**Municipal Electric and Gas Alliance, Inc.  
Board of Directors  
July 20, 2018 – 11 a.m.  
Radisson Hotel, Corning NY**

**Present:** Mark Taylor, Steve Hoover, Crystal Abers, Heather Brown, Ellen Pratt, Bob Wood, Rochelle Stein

**Excused:** Jack Wheeler, Allen Olsen, John LaPointe, Mark Sachetti

**Corporate and Ex-Officio Members:** Katie Borgella, Rick Blythe, Mary Pat Hancock

**Guests:** Anna Baluyot, Gordon Boyd, Energy Next; Jody Spaeth, Constellation Energy Services

**Staff:** Ronald Feldstein, Douglas Barton, Barbara Blanchard, Louise Gava, Jonathan Wood, Jennifer Luu

### Call to Order and Approval of Agenda

Chairman Taylor called the meeting to order at 11:03 a.m. and introductions followed.

### Approval of Minutes

It was Moved by Mr. Wheeler, seconded by Mr. Wood and unanimously adopted by voice vote of members present to approve the minutes of February 18, 2018 and April 20, 2018 as submitted.

### Administration

**RESOLUTION – AUTHORIZING GENESEE COUNTY ON BEHALF OF THE MUNICIPAL ELECTRIC AND GAS ALLIANCE (MEGA) TO BID FOR NATURAL GAS AND ELECTRICITY AND AUTHORIZING THE INCLUSION OF ALL POLITICAL SUBDIVISIONS AND DISTRICTS WITHIN THE STATE TO PARTICIPATE**

It was Moved by Ms. Brown, seconded by Ms. Abers and unanimously adopted by voice vote of members present to approve the following resolution:

WHEREAS, the energy procurement program of the Municipal Electric and Gas Alliance (MEGA) has been in effect since 1998 resulting in savings of over \$12 million to participating counties, cities, towns, villages, businesses and not-for-profit organizations in New York State, and

WHEREAS, the MEGA program has been endorsed by the NYS Association of Counties as the preferred energy procurement program for NYSAC members and affiliates, and WHEREAS, the hallmark of the MEGA program is its public bid process that results in contracts for natural gas, electricity, and renewable energy credits, and

WHEREAS, Section 408-a of the County law and Section 103 of the General Municipal Law authorizes the County to include in any purchase contract awarded to the lowest responsible bidder, authorization permitting all political subdivisions and districts in the State to participate, and WHEREAS, the County desires the continued participation of other political subdivisions and districts in the contracts, and

WHEREAS, rules regarding the terms by which other political subdivisions and districts participate have been established and will be reflected in contracts with the lowest responsible bidders, now therefore be it

RESOLVED, That Genesee County on behalf of the Municipal Electric and Gas Alliance is hereby authorized to release bids for natural gas and electricity in the Central Hudson, National Fuel Gas, Consolidated Edison, St. Lawrence Gas, National Grid, New York State Electric and Gas, and Rochester Gas and Electric utility territories, RESOLVED, further, that all political subdivisions and districts within the State are authorized to participate in the contracts awarded as a result of the bids,

RESOLVED, further, that the Chair of the Genesee County Legislature, upon recommendation of the MEGA Board of Directors and approval of Genesee County Legislature is authorized to award the contract to one or more proposers and to enter into contracts with selected proposers. SEQR ACTION: TYPE II-20

### **President's Report**

President Feldstein stated that CCA occupies a significant amount of time. There has been an opportunity to communicate with current and prospective participants about Letters of Exclusivity. The budget continues to be scrutinized.

### **Customer Relations Manager Report**

Ms. Blanchard stated that she and Mr. Barton have been working on following up with the approximately 20 counties that did not prepare their shared services plan in 2017 and to offer them an opportunity to develop for them savings figures that they might realize if they chose to share the MEGA program. Meetings were held and as a bonus some worked as a recruitment tool as well.

Mr. Feldstein stated that there will also be more outreach conducted in Western New York. This is an area that hasn't been penetrated as well as other areas of the state. He noted that when meetings are held Board and Corporate members are encouraged to attend. It provides an opportunity for members to gain more exposure and to be identified as a conduit for MEGA activities.

### **Business Relations Manager Report**

Mr. Barton shared the progress that has been made on the strategic plan. A lot of effort went into the Plan's creation and the it continues to be reviewed and efforts made to implement the goals that were identified.

## **Adjournment**

The meeting adjourned at 11:30 a.m. Presentations on CCA, Procurements, and Market Updates followed. Those presentations are available upon request.

Minutes prepared by Jennifer Luu.