



A Local Development Corporation

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## MEETING MINUTES

### Municipal Electric and Gas Alliance, Inc., Board of Directors February 23, 2018 – 11 a.m. Radisson Hotel, Corning NY

- Present:** Michael Stamm, Crystal Abers, Richard Blythe, Steve Hoover, Mark Taylor, Jack Wheeler, Bob Edwards, Heather Brown
- Excused:** Karen Sullivan, Allen Olsen
- Guests:** Gordon Boyd, Gene Salerni, Danielle McMullen, Anna Baluyot, Energy Next; Patrick Cummings, NYSAC
- Staff:** Ronald Feldstein, Douglas Barton, Barbara Blanchard, Louise Gava, Jonathan Wood, Jennifer Luu (via phone)

#### Call to Order and Approval of Agenda

Chairman Stamm called the meeting to order at 11:08 a.m. and introductions followed.

#### Approval of Minutes

It was Moved by Mr. Wheeler, seconded by Ms. Abers and unanimously adopted by voice vote of members present to approve the minutes of September 15, 2017 as presented.

#### Administration

#### Ratification of Executive Committee Actions

#### **RESOLUTION -- AUTHORIZING ENERGYNEXT, INC. ON BEHALF OF THE MUNICIPAL ELECTRIC AND GAS ALLIANCE (MEGA) TO PREPARE BIDS FOR ELECTRICITY ANDIOR NATURAL GAS SUPPLIES FOR COMMUNITY CHOICE AGGREGATION PROGRAMS**

It was Moved by Ms. Brown, seconded by Mr. Taylor and unanimously adopted by voice vote of members present to ratify to the actions taken at a special meeting on February 5, 2018 by the Executive Committee on behalf of the Board of Directors.

WHEREAS, the Municipal Electric and Gas Alliance (MEGA) has since its inception in 1998 served residential customers through its energy aggregation programs, and has continuously sought ways to improve the ability of residential customers to realize the benefits of aggregation; and

WHEREAS, in furtherance of this objective, MEGA has, since 2015, actively participated in proceedings of the New York State Public Service Commission (NYSPSC) in designing, considering, and establishing Community Choice Aggregation (CCA) programs in the state, and

WHEREAS, MEGA has also actively engaged many municipalities throughout its active service areas, guiding them in meeting the requirements of the NYSPSC to be able to offer CCA programs to their residents, and

WHEREAS, by Agreements entered into by each participating municipality, MEGA has been engaged as CCA Administrator by such municipalities to provide program design, regulatory compliance, procurement services and oversight on each participating municipality's behalf, and

WHEREAS, the plans, local laws and other implementing measures of the participating municipalities, with MEGA's active guidance and expertise, have been approved by the NYSPSC, making such participating municipalities qualified to proceed with a CCA energy procurement, and

WHEREAS, MEGA's existing agreement with its consultants, EnergyNext, Inc., provides for all necessary procurement services to be provided, including data acquisition, security, bid issuance and evaluation, now therefore be it

RESOLVED, That the MEGA Board of Directors Executive Committee hereby authorizes and directs EnergyNext, Inc. to prepare and issue competitive Requests for Proposals on MEGA's behalf to qualified energy services companies (ESCOs) for energy supply service to eligible customers in participating CCA municipalities and aggregations, to evaluate any and all proposals submitted in response thereto, determine the lowest qualified and responsive proposals where applicable, to make recommendations to the MEGA Board of Directors as appropriate regarding future steps to implement CCA programs for such eligible customers, and to prepare for MEGA's approval and execution by its President and CEO all appropriate agreements and implementing measures.

#### **RESOLUTION NO. – REMOVING MACK COOK FROM THE MEGA BOARD OF DIRECTORS**

It was Moved by Mr. Blythe, seconded by Mr. Hoover and unanimously adopted by voice vote of members present to ratify to the actions taken at a special meeting on February 5, 2018 by the Executive Committee on behalf of the Board of Directors.

WHEREAS, Article III of Municipal Electric and Gas Alliance (MEGA) bylaws provides that 2 members of the Board of Directors shall be selected from participating entities; and

WHEREAS, Mack Cook was elected to the Board of Directors as a representative of the New York Conference of Mayors (NYCOM) which was a participating entity, and

WHEREAS, NYCOM is no longer a participating entity, NOW THEREFORE, BE IT RESOLVED, that Mack Cook is hereby removed from the Board of Directors of MEGA.

#### **STAFF REPORTS**

Written staff reports were included in the agenda packet.

#### **PRESIDENT'S REPORT**

Mr. Feldstein commended Ms. Gava and Ms. McMullen for their efforts out on the road.

They have not only been providing education around CCA, but they also have used the opportunity to discuss the standard programs and this has gained new participants.

## **Finance and Budget**

As our Treasurer will report, MEGA's financial position is satisfactory. Expenditures have increased and anticipated CCA commissions will probably not arrive until fiscal 2018-19. We did see fourth quarter improvement over last year of approximately 5% in gas and electric programs, but the cash decrease is a combination of Constellation lag payments and few Tesla Energy payments. We believe remaining Tesla projects would generate approximately \$138,000 in gross commissions. Tesla has cancelled several solar projects for various motives. Their staffs have been cutback as well as their strategies. Our hydro partner, Gravity Renewables continues to grow, and we continue to be delighted with this association.

The combination of lag royalty payments from Constellation, uncertainty of Tesla Energy royalties and the deferral of CCA commissions has resulted in a greater dip into our reserves than expected. As mentioned, CCA commissions are still a way off. Louise Gava and Danielle McMullen have done yeo-women's' work along with the support of the E/N staff, yet delays from regulatory institutions as well as the utilities' foot dragging delivers additional, discomfoting delays. Add the ongoing issue of gross receipts tax that has caused some reductions and pauses in CCA commissions and participation. We still believe, as does the State and its Department of Public Service that CCA's goals and ambitions will ultimately succeed in providing our participants and their communities with increased energy savings, consumer protection and opportunities for clean and efficient energy and substantial MEGA royalties. Recent studies may have indicated that rate payers' choice of an ESCO may not have accrued as much savings as full-service utility participation. All the more evidence that purchasing bulk energy with CCA's will be a better choice. More on CCA is contained in Louise's written and oral Board reports.

Governor Cuomo has proposed changes in the current sales tax exemptions related to ESCO participation. Detail will be presented at the meeting.

## **Recruitment and Retention**

As I noted last year at this meeting, the good health of MEGA is its ability to recruit and retain participants. A byproduct of hopscoching the state with CCA presentation has been the interest shown by non-participants in MEGA gas and electric and other programs. Additionally, the Governor's Shared Service initiative has will deliver additional municipal MEGA participants this and next calendar year.

MEGA will committee time and resources visiting target Shared Service munis, demonstrating the values and savings derived via MEGA participation.

MEGA continues to attend and present sessions at various conferences including NYSAC, NYS School Business Officials NY Conference of Mayors, NYS Library association, the NYS Public Housing Directors Association, NYS Association of Municipal Purchasing Official and various regional, county and town and village associations. This investment in resources provides vibrant opportunities to network with prospective, current and former MEGA participants.

MEGA has been recognized by the Public Service Commission and others as a leader and resource in Community Choice Aggregation. Ms. Gava is a participant in several statewide CCA work groups. Approximately 23 counties chose not to produce Shared Services plans last year. We will be in communication with many to demonstrate value and possible state reimbursements for municipalities choosing to participate in MEGA programs. Our NYSAC liaison will report.

## **Procurements**

MEGA's Executive committee, acting on behalf of the Board, authorized MEGA's CCA procurement program. We are quite optimistic that we will receive good ESCO participation in the bidding because of feedback and involvement in several preparatory webinars conducted this year.

E/N staff will review local government procurement processes under General Municipal Law.

## **Corporate Report and Survey**

Distribution of MEGA's 2017-18 *Corporate Report* has begun. Additionally, outcomes of our customer satisfaction are being tabulated. These projects enabled the checking of two boxes in our *2017 Strategic Plan*. Kudos to Mark Taylor, Jennifer Luu, Barbara Blanchard, and Anna Baluyot for their good work.

### **Board and Officer Nominations.**

Several current members and officers will be retiring and vacancies will exist for 2018-19 Board. The Chairman will appoint a nominations committee to prepare slates to be presented at the April corporate meeting. Additionally, we are contacting Counties to designate corporate representatives where necessary.

The Executive Committee acting on behalf of the Board, declared vacant the Board position attributed to NYCOM. No relationship currently exists between NYCOM and MEGA and our bylaws explicitly state that at large members must come from MEGA participant entities.

## **Annual Meeting**

MEGA's annual meeting and initial Board of Director's meeting will take place on April 20 at the Otesaga Resort in Cooperstown. There will be no formal workshop prior to the morning's Corporation and Board meetings. However, accommodations will be available for members choosing to arrive on Thursday.

### **Association Sponsorships and Programs**

We will discuss in executive session.

## **CUSTOMER RELATIONS MANAGER'S REPORT**

Ms. Blanchard has spent a lot of time gearing up to engage with counties that will be doing their shared services plan in 2018. She will be talking with them about our regular programs as well as CCA and how these can be used in their plans. Mr. Feldstein stated this will provide opportunities to discuss the basic programs with the current group of 300 and reaffirm our relationship with them, as well as educate the new county members.

The last few months have been focused primarily on items identified in our Strategic Planning process at the annual meeting, distribution of the Corporate Report and work on the 2018 Shared Services Planning Cycle.

## **Strategic Planning Follow Up**

In the September Report, I described in detail the work being done to fulfill Goal 4 in the

Strategic Plan. This included a survey of participants to determine their depth of knowledge about MEGA and to guide us in evaluating our marketing materials. Goal 4 also directed the development of segmented marketing materials to address specific audiences and which could be used to acquaint newly-elected officials with our program.

We did not have a robust response to the survey but we did learn that the major points covered in our existing materials seem to hit the mark as being the most important considerations. No membership cost, the ability to get fixed pricing and compliance with NYS bidding requirements all ranked high as plusses for MEGA. With respect to segmented marketing materials, we have opted for the development of one-page handouts for specific market segments including City and Village Mayors, School Business Officials and Public Housing Authorities. Each of these pieces features a testimonial by a representative of the group. (Examples available at the meeting).

We completed the Corporate Report and I have been working on the distribution list so that we get the best coverage for a limited number of reports. We should begin getting these out by the end of February to MEGA counties, cities, towns, villages and some of our biggest users. Next we will be looking at the best way to reach school officials and others like Housing Authorities and other quasi-governmental agencies. A second printing will be necessary to reach these cohorts and to consider expanding the purpose from strictly retention to possible recruitment.

We are gearing up for the second round of County-wide Shared Services Planning. Twenty-three counties will be doing their plans in 2018; 14 are MEGA participants and they will be our first targets. We will be asking for opportunities to address planning sessions in each county and have a modification of one of our brochures that will encourage sign up with MEGA. EnergyNext will be able to predict the savings for each municipality participating in these meetings. Danielle McMullin has a quick formula for this calculation with the added benefit that it can be applied to any interested potential participant as long as we have their usage figures.

### **General Customer Relations Activities**

Participated in the NYSAC Legislative Conference and the NY Conference of Mayors conference as part of the exhibit team. We all came away from NYSAC feeling very positive about connecting with existing participants and meeting some new contacts in strategic locations. Our next exhibit/conference opportunity will be the NYS Public Housing Directors Conference in April. We have picked up about 5 housing agencies in addition to 1 existing authority that has been with us for many years.

Working with Jennifer to develop a workbook for Corporate Members and will be assisting Ron and other staff with filling out our Corporate Member roster.

I continue to get calls from individuals in Illinois and Massachusetts who are being hassled by MEGA Energy Illinois (MEI) and a similar company in Mass with high pressure sales tactics and slamming. When I last reported the number was about 45; now, we've passed the 115 mark.

We were able to meet with long term partners and also reach out to a number of county officials to discuss our basic programs, upcoming shared services efforts and CCA. We have identified twenty three (23) counties that will be working on their "shared services" efforts in 2018 and make a bid to do basic MEGA program presentations at one of their meetings. This has proved successful in 2017 in securing new partners due to the "shared service" meetings.

## **BUSINESS RELATIONS MANAGER'S REPORT**

Mr. Barton stated that our involvement in membership organizations not proven to be cost effective but continuing to be an exhibitor is beneficial and helps the organization get out in front of new people as well as help with retention.

### **Affiliate Organizations**

Our participation with affiliate organizations across the state has had limited success. These organizations include NY Conference of Mayors (NYCOM), NY Association of School Business Officials (NYSASBO) and the Association that represents Housing Authorities. We will be limiting our financial commitment to these organizations going forward. There still may be opportunity with these groups, but we will rely on more one to one contact at specific conferences where our only expense is staff and the cost of a booth. NYCOM and the Association of Towns have lined up with Good Energy. With that said, we still will participate in NYCOM conferences with booth coverage to continue to highlight CCA and our basic MEGA program. It is important that we maintain a close relationship with our current Town, school, city and village partners.

I attended the NYSASBO conference at the Desmond.

We have begun having more regular meetings with NYSAC. This gives us an opportunity to keep each other informed about our activities, but more importantly creates an opportunity for us to discuss working in concert to maintain and grow our business.

Attended the NYSAC Legislative Conference at the Desmond. This was a very successful event.

### **Other**

Continued efforts to secure the account for the Binghamton Housing Authority. It appears we were not successful.

I was contacted by Taylor Garbage who is a current MEGA participant. They were considering a strong bid by Mirabito. After two meetings and a number of phone calls, as well as great assistance from Dan Murphy of Constellation, Taylor entered into a new contract with Constellation under the MEGA program. This represents about 700,000 kw per year. More importantly, one of the major reasons they renewed was their stated "trust" in MEGA.

## **CORPORATE COUNSEL REPORT**

Mr. Wood stated previously that the lawsuit was dismissed, and the defendant would have the opportunity to appeal. That timeframe has since passed. The defendant asked for an extension, but the judge denied the request.

Mr. Wood spoke about the planning for that is underway for the dedication of the Waterloo Hydro facility in Stu Stein's name. The event is tentatively scheduled for April 26, 2018. Gravity Renewables and the Tompkins County Legislature have mentioned that this date will work for them and Ms. Blanchard is checking with Stu's family.

## **TREASURER'S REPORT**

### **ROYALTY REPORT**

Mr. Hoover reviewed the reduction in kilowatt hours over the last year. Mr. Salerni stated this is due in part to losing Ulster County and the lag that is now occurring with Constellation's new policy of paying when they are paid by customers rather than once meter reads occur. He stated there is a delay in royalties that catches up the following quarter for the previous quarter, and the lag will be made up at the end of the quarter. Mr. Feldstein stated that we will be taking this into account during the 2018-2019 budget preparation. Mr. Hoover stated that the accountants need to be made aware of the situation and the lag accrued in our financial statements. Mr. Salerni also noted a reduction in natural gas royalties due to the loss of two large customers.

Mr. Feldstein noted that lag will also occur with CCA as well as those payments will also be attached to payments by customers rather than meter reads.

### **PIPELINE REPORTS – TESLA AND GRAVITY RENEWABLES**

Revenue is still behind from Tesla/Solar City for solar projects. When the budget was created there were 26 projects in the pipeline and over the course of the year that number has diminished to 14. This has been due in part to the delay in and the costs associated with the. Currently, four projects are completed and operational. There are still projects in construction and some still in the planning stage. The remaining funds we expect in 2018 is \$8292 and another \$130,000 in 2019.

In terms of Gravity Renewables, they currently have eight projects with three operations and three more coming online in 2018. They are still developing projects and are currently working on several projects including some Solar City cast-offs. Gravity is currently making quarterly royalty payments for its operating projects but plans on making lump-sum Net Present Value (NPV) payments after a project has been online long enough that they are confident of its output. It is possible that Gravity may make one or more NPV payments in 2018 with total commissions for the three operating projects totaling about \$7,500. The three additional projects expected to come online this year should generate annual commissions of about \$17,500 but, will not be operating for the full year. The two future projects would generate about \$18,500/year. Should Gravity make NPV payments, the amounts would be roughly ten times a project's annual figure. At this time, it is not known whether any NPV payments will arrive in time for Q1-2018.

### **BUDGET UPDATE**

Mr. Hoover reviewed the budget. Budget revenues are going to fall short and there will be a shortfall for the year. Where there have been discussions previously about carrying a substantial fund balance, this is no longer the case. It was anticipated that 88,000 would be needed from the fund balance in the current budget and he estimates that number to be closer to \$130,000. We are now facing the situation of being strategic when paying bills and looking at ways to operate the organization more efficiently.

Mr. Feldstein stated that expenses are being closely watched and one area of savings is the large membership fees paid in the past are no longer occurring. This is partially due to not seeing a return on the investment. Mr. Stamm thanked Mr. Hoover for his hard work and analysis and due diligence he gives to analyzing the financials.

## **CONSULTANTS REPORT**

### **ENERGYNEXT, INC.**

The consultant's report was included with the packet and is included at the end of the minutes.

### **CCA PROGRAM LEAD**

The consultant's report was included with the packet and is included at the end of the minutes.

### **NYSAC Report**

Mr. Cummings did not have a report.

### **Old Business**

None

### **New Business**

None

### **Announcements**

The annual meeting will be held April 20, 2018 – 11 a.m. Otesaga Resort Hotel in Cooperstown NY.

### **Adjournment**

It was Moved by Mr. Wheeler, seconded by Mr. Edwards and unanimously adopted by voice vote of members present to adjourn the meeting :45 p.m.

Minutes prepared by Jennifer Luu.

FROM: Anna Baluyot, Gordon Boyd and Danielle McMullen  
Consultant Report  
February 23, 2018

1. Commodity Procurement.

There have been no new commodity procurements since our previous report in September 2017.

2. Remote Net Metering.

Pipeline/backlog update. We have learned that more projects are being abandoned by Tesla/SolarCity. In some cases, interconnection expenses are driving up capital costs to prohibitive levels. In others, Tesla has seemingly lost interest for other business reasons. We have provided a list of the "orphans" to Gravity Renewables to see if Gravity would be interested in developing the same amount of capacity/credit value. This review is under way at this writing, and we are hopeful that a few of the Tesla orphans may be of interest to Gravity, thereby helping the host municipalities. Gravity signed agreements with both the Town of Colonie and Rensselaer County since our last report, both large projects.

3. Curtailment Services.

Chemung County participated in last summer's curtailment program. Otherwise, no new information on Curtailment services.

4. Community Choice Aggregation, Case 16-M-0015.

Please see and/or hear Louise Gava's comprehensive report.

5. Tax issues:

Led by Danielle McMullen, we have analyzed two tax issues that indirectly affect MEGA customers. Danielle's memo on Sales Tax discusses the Governor's proposal to eliminate an exemption for private sector customers--revenues will increase to county governments and others. We have also assisted CCA villages and cities in NYSEG territory in examining the potential reduction in Local Gross Receipts Tax revenues if CCA is implemented in those places.

6. Participation changes.

The total number of participating "Muni" customers, including schools and non-profits, increased to 289 since our last report:

During Q4-2019 we noted the appearance of several new participants in the commission reports:

- City of Hornell Housing Authority (electric)
- Village of Oriskany Falls (electric)
- Oneida County (large returning customer for gas, electric has been in)

We also lost several muni/non-profit participants:

- Town of Moreau (new supervisor)
- Town of Keene (unknown)

And MEGA has also signed several new participants which will appear in future commission reports, all for electricity except one:

- Hudson Housing Authority
- Mid York Library System
- Ramapo Catskill Library System
- Town of AuSable
- Town of Avoca
- Town of Black Brook
- Town of Eaton (gas)
- Town of Ellicottville
- Town of Farmersville
- Town of Plattsburgh
- Town of Sanford
- Village of Avoca
- Village of Champlain
- Village of North Hornell

FROM: Danielle McMullen  
Memorandum: ESCO Sales Tax Exemption Overview  
February 23, 2018

## **Current State of Affairs**

- Full-service taxable utility customers (e.g. businesses) pay state & county sales tax on both delivery and supply.
- Counties, cities, and some school districts can choose to levy sales tax on residential energy services.
- Customers who are with an Energy Services Company (ESCO) are exempt from paying sales tax on delivery. They only pay sales tax on supply.

In his FY2018/2019 Budget, Governor Cuomo proposed that the state eliminate the sales tax exemption

for customers of ESCOs. Eliminating the sales tax exemption for ESCO services would bring the state approximately \$100 million to \$128 million in additional revenue annually.

## **Impact on Counties**

Repealing the sales tax exemption on delivery bills of ESCO customers would allow the counties to collect sales tax on both supply and delivery services. This would result in an additional revenue stream for counties.

## **Impact on Municipalities (Cities, Towns, Villages and school districts)**

Repealing the sales tax exemption would also allow municipalities and school districts that collect sales tax to collect the tax on both supply and delivery services. This would result in an additional revenue stream for the affected municipalities. There is no impact on municipalities that do not collect sales tax.

## **Impact on Business**

Repealing the sales tax exemption on ESCO services would result in a tax increase on businesses currently receiving their energy supply through an ESCO. Under the current status quo, they only pay sales tax on supply services. If the exemption is repealed, they would pay sales tax on both delivery and supply services.

## **Special Note on Residential Energy Services**

In New York State, most residential energy services are tax exempt. However, local governments and certain school districts have the ability to levy sales tax on residential energy services. To date, 16 counties, 11 cities, and a number of school districts impose this tax.<sup>1</sup> For these jurisdictions:

- If the sales tax exemption is repealed, residents who receive their energy supply through an ESCO would pay sales tax on supply AND delivery services. This would result in additional revenue for the municipality and/or school district collecting this tax.
- If the exemption is maintained, moving a large number of residential customers from full-service utility customers to ESCO supply customers, such as through CCA, may impact the localities that levy sales tax on residential energy services.

<sup>1</sup> Publication 718-r: <https://www.tax.ny.gov/pdf/publications/sales/pub718r.pdf>

FROM: Louise Gava, CCA Project Leader  
DATE: February 15, 2018  
SUBJECT: February CCA Board Report

As shared in my previous reports I'd like to highlight the most recent progress of the MEGA CCA Program's regulatory compliance, Program development, participant engagement and continued leadership.

### ***Regulatory Compliance***

MEGA's CCA Program has reached another important milestone, Public Service Commission (PSC) approval of 23 Local Approval Packages. These Local Approval Packages are the collection of documents required by the Public Service Commission to approve CCA. Of most significance, these documents include generic versions of our CCA Implementation and Data Protection Plans. The PSC Order issued granting our approval included the ability for MEGA to add municipalities to our three existing aggregations or create new aggregations using the same generic plans.

### ***Program Development***

The next significant step in our Program development will be the release of our CCA Request for Proposals (RFP). The RFP is complete and will be issued upon receipt of utility data quantifying the CCA load to be served. As the first CCA Administrator in NYS to comply with the Order MEGA is delayed as the utilities develop and implement CCA data security and transfer practices for the first time. While this delay around data security is frustrating MEGA knows that the relationships and respect developed with our partner utilities will serve us over the long term. The current expected release of the RFP is mid to late March with a bid award expected late April or early May.

CCA represents a broadening of MEGA participants with residential customers becoming a major focus of MEGA's for the first time. Serving both municipal participants and residents creates a unique situation given the impact of various taxes collected on energy. For example, it recently became clear that a unique interpretation of collection of local gross receipts tax (GRT) by NYSEG would cause a reduction in income for municipalities. Given our inability to accurately assess the impact of local GRT reduction and the lack of a clear resolution to the issue MEGA advised 10 municipalities to temporarily hold on implementation of CCA.

These Cities and Villages had already committed to CCA with MEGA and without their inclusion in our first bid our total households were reduced by 18,000.

### ***Participant Engagement***

Included in MEGA's first CCA will be 17 municipalities representing over 27,000 residential and small commercial customers.

### **Aggregation Municipalities Households**

NYSEG C 10 21,254  
NYSEG E 6 5,373  
NG C 1 807

**Total 17 27,434**

Award of the bid will be followed by a second round of education of residential customers prior to the initiation of the opt-out process and ultimately Program enrollment. While MEGA has been moving our three-initial aggregations toward enrollment, the development of two additional aggregations has continued. Interest is growing in our next two aggregation areas National Grid/F (Capital Region) and National Grid A (Western NY).

### ***MEGA as a CCA Leader in New York***

MEGA continues to be a resource for the State as both NYSERDA and the Department of Public Service (DPS) consider program and regulatory changes. NYSERDA acknowledges MEGA's significant contribution to the NYS CCA Working Group Report which highlights the regulatory and logistical hurdles to implementation of CCA. DPS staff continue to rely on MEGA to shape the existing regulatory environment and support development of best practices around data access and security, customer education and overall Program design.

As a new initiative in NYS, MEGA is helping ensure we have a competitive bid process by educating suppliers, potential bidders, on the details of CCA. As such, MEGA has held two educational webinars for ESCOs. Both were well attended by engaged participants. Additionally, CCA continues to act as a catalyst for an increasing number of municipalities' exploration of and decision to join the basic MEGA program for their municipal electric and/or gas supply needs