



NATURAL GAS *for* COM

Why Sprague?

RESPECT	140+ YEAR TRADITION	placing customers first in a friendly and responsive manner
VALUE		providing competitively-priced and creatively-developed products
KNOWLEDGE		sharing our vast knowledge in energy commodities
INNOVATION		helping customers stay ahead of the curve in a volatile market

Since 1870 Sprague has provided commercial and institutional customers a complete menu of asset-based energy products and services. We deliver ~50 billion cubic feet of natural gas annually to over 4,000 accounts located behind 36 utilities in New England, New York, New Jersey, Pennsylvania, Ohio and West Virginia. We also own a network of 15 refined products and materials handling terminals with a combined storage capacity of ~350 million gallons for refined products and ~1.5 million square feet of materials handling capacity.



COMMERCIAL

AND

INSTITUTIONAL

*We help customers
make informed energy
purchasing decisions*

Sprague's commercial and institutional customers **benefit** from our extensive expertise in the natural gas markets. Working with our customers, we execute against individual energy purchasing strategies designed to meet specific needs. We combine detailed procurement goals with past, present and future market data to better assist today's energy buyers, helping them **manage costs** in a volatile and uncertain market environment.

FULL RANGE OF NATURAL GAS PRODUCTS

Dual Fuel BTU products plus a complete menu of hedging and option offerings including index pricing, fixed forward basis, ceilings, and traditional and accelerated collar products

PERSONALIZED ACCOUNT MANAGEMENT

A dedicated account representative who will know your business, buying strategies, and reporting, operating and invoicing needs

MARKET AND PROCUREMENT INTELLIGENCE

Access to high-quality, real-time energy market data coupled with in-depth, customized procurement strategies based on the experience of managing billions of dollars of assets and products

CUSTOMIZED REPORTS

Ability to create tailored, customized reports to assist with your energy program management

MULTIPLE INVOICING OPTIONS

Customized invoicing with varying levels of back-up data and details, by account or facility to meet your needs

SpraguePORT

Online access to contracts, confirmations, reports and invoices

OUTSTANDING CUSTOMER CARE

If you have a question or problem, call us – a dedicated customer care specialist will personally and expeditiously respond to any questions

